



P R E S S R E L E A S E

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Warsaw

CEEQA 2019 Winners – Panattoni Europe crowned sector kings, Skanska and JLL dominate with four awards each, hotels in Warsaw and Montenegro win the big project prizes and the Dentons and Debowski story continues

On a night of few surprises and the usual stunning entertainment highlights at the 16th annual CEEQA Gala, industrial developer Panattoni Europe were crowned overall company of the year as well as Industrial developer of the year.

Skanska dominated once again with four awards as developer and construction company of the year, as well as continuing their stranglehold in all areas of green building leadership with both awards on offer for the second successive year, and advisors JLL also shone in four categories with the property management, retail agency and industrial agency awards as well as the prestigious industry professional of the year going for regional managing director Tomasz Trzoslo, the other two agent of the year awards for capital markets and office agency went to CBRE.

Nearly 900 guests were present at the main annual awards showcase and flagship gathering to celebrate the most successful companies, buildings and industry professionals of the market year and iconic band The Boomtown Rats led the afterparty entertainment with a rousing live concert, with leading Polish broadcaster Monika Zamachowska anchoring proceedings. In a sector that has enjoyed another record year in investment transactions output of increasingly high quality product, the atmosphere of the gathering was appreciably buoyant.

At the forefront of the headlines was the extraordinary and continuing story of Dentons and its real estate practice leader, Pawel Debowski. Having once again been named best legal firm, it is now 14 wins in the 16 year history of CEEQA that a team containing or led by Debowski has occupied the legal award. This story of consistent leadership of the legal segment as well as industry leadership is on a scale not even closely matched by any other company, and Debowski was described in the ceremony laudations as “without doubt the single most influential figure in the history of sector” since its emergence into the international capital markets since 1989.

The outstanding buildings were Raffles Europejski Warsaw Hotel by H.E.S.A. (best hotel, and overall building of the year), Immobel’s CEDET also in Warsaw was named best office development and Multi’s nominee Forum Gdansk the best retail project. The overall building of the year for southeast Europe was The Chedi Lustica Bay 5* **hotel in Tivat, Montenegro** by Orascom Development.

In other company recognitions, fund manager Globalworth picked up their first ever CEEQA statuette as the sector’s best investor, while pbb Deutsche Pfandbriefbank were again named lender of the year and Arcadis returned to the winner’s rostrum after a two year break with the development services company award. This year’s rising star was industrial developer 7r.

Among the biggest highlights of the evening was an on-stage interview with family members and friends of Jan and Antonina Zabinski on what actually happened in events captured in the 2017 movie “The Zookeeper’s Wife”, and plans to establish a charitable foundation to develop the villa in the middle of



P R E S S R E L E A S E

Warsaw Zoo where it occurred into a fitting monument to their heroic and universally resonant humanitarian deeds in saving the lives of 300 people, mostly Jews smuggled out of the Warsaw Ghetto, during World War II, to protect and project their and the villa's important legacy and message. Further information about the formation of the foundation will be released shortly.

“New Europe” Real Estate in full colour

CEEQA continues its path of strong growth in delivering a universally trusted industry awards and world-class gala event showcasing the sector to the international institutional arena. Deloitte continues its role as Lead Partner working alongside the CEEQA team to push the boundaries of integrity and fairness. The decisions are made by the CEEQA Jury, a panel of experienced and senior representatives of leading companies active in the market place, with all aspects of judge selection and voting closely monitored by Deloitte.

New to the commercial partners roster this year were Echo Investment, Savills, BNP Paribas Real Estate, Generali Real Estate and Wilsons law firm, joining a roster which already includes regional and global market leaders Skanska, Helaba, Dentons, Panattoni Europe, CMS, TriGranit, White & Case, pbb Deutsche Pfandbriefbank EPP, Erste Group Bank, Arcadis, Strabag and Sentient. Industry and delivery partners included RICS, GRI, Warsaw Business Journal, Property Forum, AMI, Belvedere Catering, Raffles Europejski Warsaw Hotel, Mielzynski Wines & Spirits Specialties and Lacrosse Translation Services.

Richard Hallward, founder and director of CEEQA said:

“Our congratulations to all this year’s winners and short listed candidates on another outstanding year for the sector, and our thanks to all participants, collaborators, jurors and partners for helping to make this the most successful edition of CEEQA to date.”

Maciej Krason, Real Estate & Construction Industry Leader for Deloitte Central Europe, lead partner of CEEQA, said:

“Over the 16 years of its presence on the market CEEQA has established unique trust credentials in the real estate sector. As Deloitte we recognize CEEQA’s mission to project opportunities and successes for market participants as values which Deloitte identifies with as well. As Leading Partner of CEEQA, we would like to congratulate all the award winners and wish them further successful and challenging projects in this very dynamic market.”

KEY CONTACT | FOR MORE INFORMATION & IMAGES:

Full awards list and downloads of event and winner’s photos available on
<http://www.ceeqa.com/2019/winners>.

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BACKGROUND INFORMATION:



P R E S S R E L E A S E

ABOUT CEEQA: Since 2003 CEEQA has played a vital role working with market leading regional and international institutions, organisations and commercial real estate professionals to showcase the achievements and opportunities of the New Europe property sector to the global investment arena. Organised in association with Deloitte, the awards are widely recognised as the sector's most trusted and important industry recognition and the CEEQA Gala is established as one of the most valued annual real estate business events in Europe hosted in Warsaw each spring.

ABOUT PAWEŁ DEBOWSKI: Paweł Debowski started out in professional practice almost 30 years ago, coinciding with the collapse of the iron curtain in 1989. His early career included being the first employee of Arthur Andersen in Warsaw, but his epiphany came upon joining Nabarro Nathanson in 1993, then a major force in UK real estate law, which opened his eyes to the golden opportunity for change in the Polish property sector. This transformational zeal was a key driver for Paweł and the team he started to build, firstly at CMS Cameron McKenna in 1996, before moving to Clifford Chance in 2006 - having taken a short break from legal practice 2001-2002 to widen his business experience by accepting the role of Chairman of the Management Board at GTC (Globe Trade Centre), a leading real estate developer in CEE - and finally landing at Salans (now Dentons) nine years ago. Today, he is Chairman of Dentons' European Real Estate Group, leading a team of 300 lawyers spanning 20 countries.

ABOUT THE BOOMTOWN RATS: An Irish rock band that achieved significant international success between 1977 and 1985, The Boomtown Rats' challenging yet catchy tunes and unpicturesque, mouthy swagger of frontman Bob Geldof somehow epitomising the artistic and political irreverence of the post-punk "New Wave" era with a series of global chart hits including Rat Trap, I Don't Like Mondays, Diamond Smiles and Banana Republic. The track I Don't Like Mondays held top slot in the UK charts for four consecutive weeks in 1979 and reached the top ten in almost every major national music chart. The group is led by vocalist Bob Geldof, other members of the original line-up were Garry Roberts (lead guitar), Johnnie Fingers (keyboards), Pete Briquette (bass), Gerry Cott (rhythm guitar) and Simon Crowe (drums). The Boomtown Rats broke up in 1986 but reformed in 2013 (without Johnnie Fingers or Gerry Cott) and continue to play and tour regularly. The band was reputedly named after a gang of children that Geldof had read about in Woody Guthrie's autobiography Bound for Glory.

CEEQA 2019 PARTICIPATING COUNTRIES:

CEE MARKETS: Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, Slovakia, Ukraine

SEE MARKETS: Albania, Bosnia & Herzegovina, Bulgaria, Croatia, Kosovo, Macedonia, Montenegro
Romania, Serbia, Slovenia

APPENDIX 1: 2019 AWARD CATEGORIES SHORTLIST

GRAND AWARDS

Lifetime Achievement in Real Estate

WINNER: **Paweł Debowski** Chairman European Real Estate - Dentons

Industry Professional of the Year sponsored by RICS

Tomasz Trzosło Managing Director Central & Eastern Europe - JLL

Green Leadership Building of the Year sponsored by CMS

High5ive - Buildings D & E Krakow, Poland - Skanska Commercial Development Europe

Green Leadership Company of the Year sponsored by SAVILLS

Skanska Commercial Development Europe

Overall Building of the Year CEE sponsored by DENTONS

Raffles Europejski Hotel Warsaw, Poland - H.E.S.A.

Overall Building of the Year SEE sponsored by WHITE & CASE

The Chedi Lustica Bay 5* Tivat, Montenegro - Orascom Development



P R E S S R E L E A S E

Overall Company of the Year sponsored by GRI CLUB
Panattoni Europe

BUILDING AWARDS

Office Development of the Year sponsored by BNP PARIBAS REAL ESTATE
CEDET – Refurb Warsaw, Poland - IMMOBEL Group

Retail Development of the Year sponsored by CUSHMAN & WAKEFIELD
Forum Gdansk Gdansk, Poland - Multi Development

Hotel, Leisure & Residential Development of the Year sponsored by WARSAW BUSINESS JOURNAL
Raffles Europejski Hotel Warsaw, Poland - H.E.S.A.

COMPANY AWARDS

Developer of the Year sponsored by HELABA
Skanska Commercial Development Europe

Industrial Developer of the Year sponsored by STRABAG
Panattoni Europe

Investor of the Year sponsored by CBRE
Globalworth Real Estate Investment

Lender of the Year sponsored by ECHO INVESTMENT
pbb Deutsche Pfandbriefbank

Legal & Financial Consulting Firm of the Year sponsored by IMAGINE
Dentons

Property Management Company of the Year sponsored by ERSTE BANK
JLL

Development Services Company of the Year sponsored by IMAGINE
Arcadis

Construction Company of the Year sponsored by ARCADIS
Skanska SA

Rising Star Award
7R

AGENT AWARDS

Agent of the Year (Capital Markets) sponsored by EPP
CBRE

Agent of the Year (Office Agency) sponsored by SKANSKA



PRESS RELEASE

CBRE

Agent of the Year (Retail, Leisure & Residential Agency) sponsored by IMAGINE
JLL

Agent of the Year (Industrial Agency) sponsored by PANATTONI EUROPE
JLL

APPENDIX 2: 2019 CEEQA JURY

Ferdinand Baggeroer	Board Member	cmT
Liad Barzilai	Group CEO	Atrium European Real Estate
Daniel Bienias	Managing Director Poland	CBRE
Vladimír Bolek	Member of the Board	IAD Investments
Ian Booth	Partner, Head of CEE	BuroHappold Engineering
Tomasz Buras	CEO Poland	Savills
Victor Constantinescu	Partner, Head of Real Estate SEE	Kinstellar
Richard Curran	Managing Director Czech Republic	CBRE
Robert Dobrzycki	CEO Europe	Panattoni Europe
Erik Drukker	Managing Director CEE	BNP Paribas
Martin Erbe	Head of International RE Finance Continental Europe	Helaba
Kirsten Felden	Investment Director	Union Investment Real Estate
Jonathan Hallett	Executive Partner, Head of CEE	Cushman & Wakefield
Peter Heckelsmueller	Head of Acquisition CEE	DEKA
Marcin Klammer	CEO Central & Eastern Europe	BNP Paribas
Gijs Klomp	Investment Director SEE	NEPI Rockcastle
Dieter Knittel	Director Europe	PBB Deutsche Pfandbriefbank
Evan Lazar	Global Head of Real Estate	Dentons
Nicklas Lindberg	CEO	Echo Investment
Arvi Luoama	Managing Director & Head of Investments	WP Carey
Ben Maudling	CEO Czech Republic & Slovakia	Savills
Atwell Mike	Lead Director Capital Markets CEE	JLL
Peter Morris	CEO	Gage Partners
Ioana Niculeasa	Partner	Nestor Nestor DKP
Rafal Nowicki	CEO Poland & Russia	Apollo Rida
Tina Paillet	Chair of the Board, Europe	RICS
Petr Panek	Head of Real Estate CEE	White & Case
Mark Rea	Managing Partner	Sentient
Arkadiusz Rudzki	Managing Director Poland	Skanska Commercial Development Europe
Tomasz Stasiak	Partner	Wolf Theiss
Peter Szamely	Head of CEE & SEE	Hypo Noe
Charles Taylor	Managing Partner Poland	Cushman & Wakefield
Arpad Torok	CEO	TriGranit
Tomasz Trzoslo	Managing Director & Head of Capital Markets Poland	JLL
Richard Wilkinson	Chief Financial Officer	CTP
David Yearn	Business Development Manager CEE	First Title

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